

Mark Scheme (Results)

October 2017

Pearson Edexcel International Advanced Subsidiary in Economics (WEC01) Paper 01 Markets in Action



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General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.

Section A: Supported multiple choice

NB: Candidates may achieve up to 3 explanation marks even if the incorrect option is selected.

NB: Candidates may achieve up to 3 marks (rejected marks) for explaining three incorrect options (provided three different reasons are offered and each option key is clearly rejected).

Question Number	Answer	Mark
1	 Answer C (1 mark) Explanation (up to 3 marks) Definition of PPF (the maximum combination of goods that can be produced with all available resources) (1) Explanation that shows economic decline/reduction in production potential/reduction in GDP (1) Application: Earthquake will destroy production potential (1) as there are less factories to work in/less machines to produce output with (1) The economy is efficient as it is using all of its available resources at points X and Y are both on the PPFs (1) 	
	Rejection marks Do not double award Option A: immigration would see an increase in the supply of labour and therefore increase in productive potential/ more labour would lead a shift out of the production possibility frontier (1) Option B: the discovery of new technology will make the production process quicker enabling more resources to be produced and increasing productive potential/ better technology would cause the PPF to shift out and not in (1) Option D: redistributing resources from capital to consumer would see a movement along the PPF curve (1)	(4)

Question Number	Answer	Mark
2	Answer B (1 mark)	
	 Explanation (up to 3 marks) Definition of a free market economy- (where the allocation of resources is decided by the price mechanism without government intervention) (1) Identification of example of market failure where over provision may occur (negative externalities, imperfect information) / Identification that the inefficient allocation of resources is market failure (1) Explanation of market failure (e.g. market does not take account of external costs so there is over production / some consumers lack information for example on problems of consuming a good so may over consume products) (1) Example of product that might be over produced linked to external cost e.g. alcohol. Cigarette fuel, sugar, fats (1) Diagram illustrating over production- e.g. external costs (1) 	
	Rejection marks Do not double award	
	 Option A: a free market economy does not involve government intervention/ decisions are left to price mechanism (1) Option C: the profit incentive is an advantage as it means scarce resources are not wasted (1) Option D: the invisible hand leads firms to focus 	(4)
	resources on products that are in demand to maximise profits which is an advantage of the free market (1)	

Question Number	Answer	Mark
3	 Answer B (1 mark) Explanation (up to 3 marks) Definition or formula of income elasticity of demand (responsiveness of quantity demanded to a change in income) (1) Identification of tobacco being a normal good in China (1) Definition of a normal good (has a positive YED) (1) Show calculation 10x0.9 = 9% (1) As incomes rise in a country the quantity demand will rise by a smaller proportion / inelastic YED so the change in quantity of tobacco is smaller than change in income (1) 	
	 Rejection marks Do not double award Option A: 10 x 1.6= 16% increase in QD and not a decrease / the value of YED is positive for so demand would increase (1) Option C: -10 x +0.43 = -4.3% which is a decrease not an increase in quantity demand / the value of YED is positive for so demand would increase (1) Option D: 10 x 0.23 = 2.3% not 23%/ the change in income would need to be 100% to bring about a 23% increase in QD (1) 	(4)

Question Number	Answer	Mark
4	Answer A (1 mark) Explanation (up to 3 marks) Definition of indirect tax (tax on expenditure/consumption / paid by third party) R Definition of producer or consumer surplus (1) Price for a hotel room per adult per night Diagram/ explanation of shifting supply to left showing new equilibrium price and quantity (1) Identification that consumer surplus falls from PeVZ to P ₁ UZ (1)- must identify the change in area in explanation or explicitly on diagram Identification that producer surplus falls from PeVX to P ₁ UY (1) - must identify the change in area in explanation or explicitly on diagram Rejection marks Do not double award Option B: the producer surplus falls from PeVX to P ₁ UY and does not rise (1) Option C: the consumer surplus falls from PeVZ to P ₁ UZ and does not rise/ the producer surplus falls from PeVZ to P ₁ UZ and does not rise/ the producer surplus falls from PeVZ to P ₁ UZ and does not rise/ the producer surplus falls from PeVZ to P ₁ UZ and does not rise/ the producer surplus falls from PeVZ to P ₁ UZ and does not rise/ the producer surplus falls from PeVZ to P ₁ UZ and does not rise/ the producer surplus falls from PeVZ to P ₁ UZ and does not rise/ the producer surplus falls from PeVZ	
		(4)

Question Number	Answer	Mark
5	 Answer D (1 mark) Explanation (up to 3 marks) Definition of a public good (non-excludable and non-rival) (1) Explanation of free-rider- where individuals will consume a good without paying as it is difficult to exclude them (1) This makes it difficult for firms to make a profit out of the production of public goods (1) By not providing lighthouses it will be a danger to boats and ships so the 	
	government steps in to provide them (1) Rejection marks Do not double award Option A: the government will not want to increase external costs/the provision of a lighthouse could reduce external costs (1) Option B: if the price mechanism allocated resources efficiently there would be no need for government intervention (1) Option C: it is market failure where there would be an under provision of lighthouses which is why the government built the lighthouses (1)	(4)

Question Number	Answer	Mark
6	 Answer B (1 mark) Explanation (up to 3 marks) Definition or formula for XED- responsiveness of Quantity Demanded of good x to a change in Price of good y/ %ΔQDx÷ %ΔPy (1) Positive cross price elasticity means it is a substitute (1) So when the price of bus journeys rises then the demand for taxi journeys will rise (1) When choosing to make a journey customers can switch between using buses or taxis (1) Rejection marks Do not double award Option A: motor vehicles and petrol are jointly demanded as you need petrol to run cars/ XED with be negative making them complements (1) Option C: potatoes and aeroplanes are unrelated / XED will be zero (0) (1) Option D: pens and paper are jointly demanded as you use pens to write on paper / the XED will be negative making them complements (1) 	
		(4)

Question	Answer	Mark
Number 7	Answer D (1 mark)	
	, ,	
	Explanation (up to 3 marks)	
	Minimum wage defined (1)With minimum wage the quantity of labour	
	demanded would fall from Q_1 to Q_2 / quantity of	
	labour supplied would rise from Q ₃ to Q ₄ (1)	
	• Unemployment / excess supply of labour was Q_3 - Q_1 (1) and is now Q_4 - Q_2 (1) or annotated	
	on diagram	
	• The minimum wage means the increase in unemployment is Q ₄ -Q ₃ and Q ₂ -Q ₁ / increase in	
	unemployment is Q_4-Q_2 minus Q_3-Q_1 (1) or	
	annotated on diagram	
	The higher minimum wage increases production costs and firms will lay off workers to offset	
	costs (1)	
	Warra parkaur	
	Wages per hour	
	W ₂	
	W ₁ MW ₁	
	W _e	
	0 O O O O O Quantity of	
	clothing workers	
	AU AIL	
	Rejection marks	
	Do not double awardOption A: it is excess supply and not excess	
	demand/ at higher wages supply will extend	
	 and demand contract causing excess supply (1) Option B: at higher wages firms will be less 	(4)
	profitable so demand for labour contracts/	
	Quantity demanded falls from Q_1 to Q_2 (1)	
	• Option C: the employment falls from Q ₁ to Q ₂	
	(1)	

Question	Answer	Mark
Number 8	Answer A (1 mark)	
	 Explanation (up to 3 marks) Definition of government failure- where government intervention leads to a net welfare loss (1) Agricultural stabilisation policies aim to stabilise producer incomes / stabilise the price of a commodity or agricultural product / the government will purchase stock when the price goes below the minimum price / sell stock when the price goes above the maximum price (1) Government will then have to store and care for the crop which costs money / Admin costs will be involved in organising storage, purchase and sales (1) If the admin costs exceed benefits of stabilisation then government failure Reward buffer stock diagram/ guaranteed minimum price diagram that shows cost to government- in red (1) 	
	Rejection marks Do not double award Option B: eliminating shortages and surpluses shows the government is helping the efficient running of the market (1)	
	Option C: this is wrong because price stability is the purpose of government intervention to help consumers and producers (1)	(4)

 Option D: the stable price would encourage more investment which is not government failure (1) 	

Section B: Data response

NB: KAA marks relates to those awarded for AO1, AO2 and AO3 $\,$

NB: Evaluation marks relates to those awarded for AO4

Question Number	Answer	Mark
9(a)	Knowledge, application and analysis (up to 6 marks)	
	 Explicit reference to Extract 1 (e.g revenue increased to \$3.2 billion) (1) Due to increased demand for New Zealand films the demand for labour will rise (1) This is due to the demand for labour being derived from the demand for the final product (1) Diagrammatic analysis which shows: A shift to the right of the demand curve for labour (1) Original equilibrium wage and quantity (1) New equilibrium wage and quantity (1) 	
	Demand 1 Demand	
	Q Q1	
	Quantity of actors	
		(6)

Question Number	Answer	Mark
9(b)	 Knowledge, application and analysis (Up to 4 marks) Definition of a positive statement: (one that is based on fact/ objective approach/ can be tested as true or false / value free/ Scientific approach to Economics (1) 	
	 Definition of a normative statement:(one that is based on a value judgement/ subjective approach/ cannot be tested as true or false/ non-scientific approach to Economics) (1) 	
	 Title which is normative statement: `Multiplex Cinema prices are unfair to Indian consumers' (2) 	
	Reference to positive statement within Extract 1. (1)	
	Do not accept examples from within extracts	
		(4)

Question Number	Answer		Mark
9(c)			(10)
Knowledge,	applicati	on and analysis – indicative content	
	not in Example The finds and finds to the This firms Third are line higher With third flight Leisubene Increasextra Diagonal	rnal benefits- positive impact on third parties involved in a transaction res from data- films create an interest in the country and to attract tourists. E.g. The Lord of the Rings Hobbit films were produced in New Zealand a significant number of tourists then travelled e country to visit the locations from the films. will increase employment and revenues for at these locations a party groups such as hotels in New Zealand itsely to benefit from higher occupancy/ with the demand for hotels rooms the price may rise increased demand for visiting New Zealand party groups such as companies selling to the country will benefit ure/ tourist destinations/ restaurants will effit from increased visitor numbers/ revenues eased tax revenues for the government from a tourists ram to illustrate the external benefit including are gain	
Level	Marks	Descriptor	
0	0	A completely inaccurate response.	
1	1-2	Shows some awareness of external benefits from industry. Material presented is often irrelevable lacks organisation. Frequent punctuation and/organisation are likely to be present and the is generally unclear.	evant and or
2	3-4	Understanding of the effect of external benefits. Material is presented with some relevance but there are likely to be passages which lack proper organisation. Punctuation and/or grammar errors are likely to be present which affect the clarity and coherence.	
3	5-6	Clear understanding of the external benefits of industry with appropriate application to contex Material is presented in a relevant and logical Some punctuation and/or grammar errors may found, but the writing has overall clarity and context and context and context are supplied to the context and context are supplied to the context and context are supplied to the	kt. way. y be

Evaluation -	 Extellitter journ beau Magradepe Time be a an is it mood coming rising It is 	rnal costs may emerge such as tourists ing or damaging the environment/ more neys via aeroplane/ damaging areas of natural
Level	Marks	Descriptor
0	0	No evaluative comments.
1	1-2	For identifying evaluative comments without explanation.
2	3-4	For evaluative comments supported by relevant reasoning.

Question Number	Answer		Mark	
9(d)				
Knowledge,	applicati	on and analysis – indicative content		
	 Maxi able The maxi Curre ticke cann With are of the maxi The maxi Firms The maxi Allow Reference Reference 	mum price is the highest price firms are to charge customers recommendation is to introduce a imum price at Rs120 ently customers have to spend Rs300 for a t at a multiplex on weekends- many ot afford these prices such high prices multiplexes in Karnataka on average less than 50% capacity is are likely to use more of their capacity maximum price is likely to generate cional revenues for multiplex owners and the cinemas busy even during otherwise times. It relevant diagrammatic analysis rence to contraction supply and extension emand rence to shortage		
Level	Marks	Descriptor		
0	0	A completely inaccurate response.		
1	1-3	1-3 Shows some awareness of the impact of maximum price for multiplexes. Material presented is often irrelevant and lacks organisation. Frequent punctuation and/or grammar errors are likely to be present and the writing is generally unclear.		
2	4-6			
3	7-8	Clear understanding of the impact of maxing multiplex cinemas. This may be supported accurately labelled diagram which is explain applied effectively. Material is presented in a relevant and loging Some punctuation and/or grammar errors found, but the writing has overall clarity ar	mum price of by an ned and cal way. may be	

Evaluation -	 PED will s PES Magning refer Time price Whill less eme Enfo pricin Som ways drink Correlation 	important as if inelastic the price reduction see total revenue fall/ elastic rise would be perfectly inelastic in the short run nitude of maximum price is important – rence to Rs 180 or the percentage change period: inflation may erode the maximum and it will need reviewing st it makes it more affordable there will be opportunity to find cinema is the shortage
Level	Marks	Descriptor
0	0	No evaluative comments.
1	1-2	For identifying evaluative comments without explanation or for developing one evaluative comment.
2	3-4	For developing evaluative comments supported by some reasoning and application to context.
3	5-6	For well-developed evaluative comments supported by relevant reasoning and clear application to context.

Question Number	Answer	Mark
9(e)		(14)
Knowledge,	 application and analysis – indicative content Subsidy- cash grant paid to encourage consumption/ production This will lower the costs of production Supply shifts to the right Price falls (P to P1) for final product as 	
	 costs to produce cinemas fall Quantity rises (Q to Q1) as production of cinemas becomes cheaper than other activities Cost of subsidy to the government (ABEP1) Producer subsidy (ABCP) and consumer 	
	 subsidy (CEP1P) Producer surplus rises Consumer surplus rises Revenue from consumers rises P x Q to P1 x Q1 But they also receive revenue from government in terms of the subsidy- so 	
	total revenue will be A X Q1 Diagram Price Supply Supply + subsidy	
	A P P1 Demand Q Q1 Quantity	
	 Helps make cinemas affordable for more Improved quality of cinema facilities External benefits may also occur with better quality buildings and renovated buildings adding aesthetic beauty Bollywood is one of the largest film producers in India /produced 252 films in 2014/ Bollywood is one of the biggest employers in the film industry / generated revenue of Rs35 billion in 2014- importance of films and getting more to watch 	

Level	Marks	Descriptor			
0	0	A completely inaccurate response.			
1	1-3	Shows some awareness of how subsidy will affect market Material presented is often irrelevant and lacks			
		organisation. Frequent punctuation and/or grammar errors are likely to be present and the writing is generally unclear.			
2	4-6	Understanding of how subsidy will affect cinema market. This may be supported by an accurately labelled diagram. Material is presented with some relevance but there are likely to be passages which lack proper organisation. Punctuation and/or grammar errors are likely to be present which affect the clarity and coherence.			
3	7-8	Clear understanding of how subsidy will affect the cinema market. This may be supported by an accurately labelled diagram which is explained and applied effectively. Material is presented in a relevant and logical way. Some punctuation and/or grammar errors may be found, but the writing has overall clarity and coherence.			
Evaluation -	Evaluation – indicative content				
	Rs5 Rs2 Time built payn Oppo leave educ Subs trans impr Exte				
Level	Marks	Descriptor			
0	0	No evaluative comments.			
1	1-2	For identifying evaluative comments without explanation or for developing one evaluative comment.			
2	3-4	For developing evaluative comments supported by some reasoning and application to context.			
3	5-6	For well-developed evaluative comments supported by relevant reasoning and clear application to context.			

Question Number	Answer	Mark
10(a)	Knowledge, Application and Analysis (Up to 6 marks)	
	 Poor harvest reducing supply (1) Crop affected by a wet spring and hot, dry weather/flooded field destroyed most of crop (1) Potato disease destroy crops (1) Diagram 	
	Price of potatoes Supply 1 Supply	
	P1 P	
	Q1 Q Quantity of potatoes	
	 Supply shift left (1) Old equilibrium P and Q (1) New equilibrium P1 and Q1 (1) 	(6)

Question Number	Answer	Mark
10(b)	Knowledge, Application and Analysis (Up to 4 marks)	
	 PED defined or formula (1) Price elastic- the PED between -1 and - infinity (1) Price inelastic- the PED between 0 and -1 (1) 	
	Maximum 2 marks for definitions	
	 Diagrams to show elasticity (1) Many customers became addicted to junk food and continued to buy even when prices of maize, rise and wheat fell (1) Therefore even when price rises customers will continue to buy junk food (1) 	
	 Therefore the PED for junk food is likely to be inelastic (1) 	(4)

Question Number	Answer		Mark		
10(c)			(10)		
Knowledge, application and analysis – indicative content					
Tillowicugi	 Definition of external costs- negative impacts on third parties Market failure- inefficient allocation of resources Diagram illustrating external cost with welfare loss Processed "junk-food" is high in sugars, fats and salt The problem is that higher levels of obesity will costs health services money as more people need treatment for illness and disease. Costs to third parties e.g. tax payers Businesses suffer also as staff absence rises due to these health problems. Cost to businesses of staff shortages. Revenue for junk food companies rises Employment in junk food sector increases Junk food tends to have higher tax rates so government revenue may rise 				
	why demand	does not fall when price of substitute falls.			
Level	Marks	Descriptor			
0	0	A completely inaccurate response.			
1	1-2	Shows some awareness of external costs. Material presented is often irrelevant and lacks organisation. Frequent punctuation and/or grammar errors are likely to be present and the writing is generally unclear.			
2	3-4	Understanding of external costs in context of junk food. Material is presented with some relevance but there are likely to be passages which lack proper organisation. Punctuation and/or grammar errors are likely to be present which affect the clarity and coherence.			
3	5-6 Clear understanding of external costs with effective application to context. Material is presented in a relevant and logical way. Some punctuation and/or grammar errors may be found, but the writing has overall clarity and coherence.				
Evaluation	- indicative conte				
	 Magnitude of external costs – depends on how addicted to junk food they are Economic growth and development may raise incomes and this may reduce dependency on junk food Measurement of external costs difficult to quantify and give a monetary value to Short/ long run- may take time before external costs are realised 				
Level	Marks	Descriptor			
0	0	No evaluative comments.			
1	1-2 For identifying evaluative comments without explanation.				
2	3-4 For evaluative comments supported by some reasoning.				

Question Number	Answer		Mark		
10(d)			(14)		
	ledge, application and analysis – indicative content				
Milowicage,	Wages risen to \$11.33/ hour in 2015 Figure 1 – from 2012 to 2015 wages have increased. The increase was 2% in 2013, 3% in 2014 and approaching 5% in 2015 Causes of wage rise • The amount of labour available to work as agricultural workers on farms in the USA has fallen. • Lower supply of labour increases wages as there is contraction of demand for labour • Reduction in the number of migrants from Mexico means supply is low and wages will tend to rise if less people seek same job • Strengthened economy in the USA made it easier for people to find less exhausting work in other sectors such as service sector • Citizens in the USA are not keen to work on harvesting the crops and often do not last very long in the job so with less supply it is a further upward pressure on wages • Unemployment in Washington stood at 5.8%. This is low so have to offer higher wages to attract people • Reward accurate labelled diagram supporting explanation				
Level	Marks	Descriptor			
0	0	A completely inaccurate response.			
1	1-3	Shows some awareness of the causes of wage			
2	4-6 Understanding of causes of wage rise in context of farming. Material is presented with some relevance but there are likely to be passages which lack proper organisation. Punctuation and/or grammar errors are likely to be present which affect the clarity and coherence.				
3	7-8	Clear understanding of the causes of wage rise context of farming. Material is presented in a relevant and logical Some punctuation and/or grammar errors may found, but the writing has overall clarity and contents.	way. y be		

Firelization indicative content				
Evaluation – indicative content				
	• V V ir • M n • is s • T a b p • G a S u e • T n a	Variation in wage changes- some areas like Vashington offered much larger wage ncreases- may be more about local issues Magnitude- size of change in number of nigrants/ unemployment important short run and long run factors- migration ssues may be temporary but wages rising for ome time The shortage of labour is reducing annual fruit nd vegetable production by 9.5%, or \$3.1 iillion. By offering higher wages then this otentially higher output can be harvested Generally the work is low skilled so it should be n occupation most unemployed could access. To offering higher wages will incentivise nemployed to move from benefits to mployment The change of government in US and how it night exacerbate labour shortages in griculture over the next few years (magnitude ssue)		
Level	Marks	Descriptor		
0	0	No evaluative comments.		
1	1-2	For identifying evaluative comments without explanation or for developing one evaluative comment.		
2	3-4	For developing evaluative comments supported by some reasoning and application to context.		
3	5-6			

Question Number	Answer	Mark				
10(e)		(14)				
Knowledge, application and analysis – indicative content						
	 Reduce the cost of living Make it cheaper to move to work on farms People will not need to commute to work People from other countries like Mexico will find it easier to move without the hassle of organising accommodation This will increase the supply of wages to the sector Reduce geographical immobility of labour as cost of moving lower 					
	Allowing more permits					
	 Means a greater supply of labour from Mexico Means people in Mexico have less of barrier to moving to work on the farms Thus increasing the supply of labour to complete work in sector 					
	Offering medical and other benefits					
	 People more willing to move locations as they have protection in case of medical problems People more willing to move from occupations without such benefits. The reward from working in the sector are relatively higher so attracting greater supply of labour 					
	Providing training opportunities					
	 People more willing to move locations as they have better training opportunities People more willing to move from occupations without such training opportunities With more training people can complete the work more easily and find working in the sector more attractive 					
	Accept relevant government policies or					

	e	mployer actions	
Level	Marks	Descriptor	
0	0	A completely inaccurate response.	
1	1-3	Shows some awareness of measures. Material	
		presented is often irrelevant and lacks organis Frequent punctuation and/or grammar errors a	
		to be present and the writing is generally uncl	-
2	4-6	Understanding of awareness of measures.	
		Material is presented with some relevance but likely to be passages which lack proper organisms.	
		Punctuation and/or grammar errors are likely	
		present which affect the clarity and coherence	
3	7-8	Clear understanding of awareness of measures	
		effective application to context. Material is pre a relevant and logical way. Some punctuation	
		grammar errors may be found, but the writing	-
		overall clarity and coherence.	
Evaluation -	1		
	FIOVIUIII	g accommodation	
		ost of putting the accommodation in place	
		ost of maintenance of accommodation	
		lay be basic and disappoint labour amily ties may be more important	
		espite accommodation backbreaking work	
		nay put people off	
		epends on the number of accommodation nits available	
		epends on time it takes to build temporary	
		ccommodation	
	Allowing more permits		
	• D	epends on the number of permits available epends on the time it takes to process ermits	
	• N	umbers coming from Mexico has fallen in ecent times	
		hose in Mexico may not want to move just for	
		ne harvesting season dministrative costs of applying for and	
		necking permits	
	Offering	medical and other benefits	

- Adds to the costs of the business
- May help keep workforce healthier- rising productivity
- May attract lower skilled labour from other occupations without such benefits

Providing training opportunities

- May mean that they only work short term if they are trained and move to better occupations
- Adds to costs of the business
- Feel valued which may rise productivity

Level	Marks	Descriptor
0	0	No evaluative comments.
1	1-2	For identifying evaluative comments without
		explanation or for developing one evaluative comment.
2	3-4	For developing evaluative comments supported by some
		reasoning and application to context.
3	5-6	For well-developed evaluative comments supported by
		relevant reasoning and clear application to context.

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